



KWALITY LIMITED

## **Kwality Ltd, reports financial results for the quarter ended**

**June 30, 2015**

**Net Sales up 6.4% at Rs 1411.28 crore**

**PBT up by 20% at Rs 48.10 crore**

**EBDITA up by 20% at 92.24 crores**

**Fresh Product Sales up by 17%**

### **Synopsis**

#### **Q1 FY16 Results (Comparisons with Q1 FY15)**

- Net Sales at Rs 1411.28 crore vis-a-vis Rs 1326.22crore
- PBT at Rs 48.10 crores vis –a- vis Rs 40.06 crores
- PAT at Rs 35.60 Crore vis-à-vis Rs 34.10 crore
- EBIDTA at Rs 92.24 crore vis-a-vis Rs 77.08crore

**New Delhi, August 14, 2015:** Kwality Limited, India's premier dairy foods company reported Net Sales of Rs 1411.28 crores up by 6.4% for Q1FY16 as against Rs 1326.22 crores in the corresponding quarter of last year; Net Profit during the same period stood at Rs 35.60 as against Rs 34.10 crores for the corresponding quarter of last year. The EBIDTA is up by 19.68% to Rs 92.25 crores as against Rs 77.08 crores in the corresponding quarter of last year.

**Commenting on the company's results, Mr. Sanjay Dhingra – CMD, Kwality Ltd said,** *“We are pleased to initiate the year with broad based growth and we continue on our efforts to further solidify our leading position in the Dairy Industry. The Company has focused on fresh product sales and export during the period and reducing focus on bulk milk sale. The export sale during the period was at Rs 290 crores and fresh sale were up by almost 17%. Further with Company's focus on acquiring and retaining world class manpower talent from different fields and area to strengthen our position globally, the company has granted stock options to the employees of the Company under **Kwality Employee Stock Option Plan 2014 (ESOP 2014)** so as*



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*to retain and motivate the employees.* Under the ongoing business transformation exercise Kwaliti implemented key strategic initiatives to drive greater growth and better market penetration when we aim to propel Kwaliti to the numero uno position in the dairy segment.

We will intensify our efforts in expanding our network in the retail segment with improved market presence and capture increased revenue market share in new territories.”